

# INVITATION

## 邀请函

### 2019 BEITEN BURKHARDT China Outbound EU Investment and M&A Forum 百达律师事务所2019中国境外投资欧洲与并购论坛

Shenzhen, 9 April 2019,  
深圳, 2019年4月9日

In cooperation with Nctm, AKD, Altana, Hauck & Aufhäuser Privatbankiers AG, BWA, CHKD, SOA, THBA and Shenzhen Municipal Commerce Bureau

合作方: 意大利安启建律师事务所 (Nctm), 荷兰亚达律师事务所 (AKD), 法国Altana律师事务所, Hauck & Aufhäuser私人银行股份公司, 德国联邦经济发展和对外贸易协会 (BWA), 德国中国商会 (CHKD) 和深圳市走出去战略合作联盟 (SOA), 荷兰海牙市商务局 (THBA) 和深圳市商务局

**BEITEN  
BURKHARDT**  
百达律师事务所



BWA



德国中国商会  
Die Chinesische Handelskammer in Deutschland e.V.



深圳市走出去战略合作联盟  
SHENZHEN OUTBOUND ALLIANCE

深圳市商务局  
SHENZHEN MUNICIPAL  
COMMERCE BUREAU

The Hague.  
Business Agency

The European Union (EU) is one of the 3 major world economies and a highly attractive investment destination for Chinese investors. Germany, Italy, France and the Benelux (Belgium, Netherlands and Luxemburg) are 4 out of the 5 top investment destinations for Chinese investors in the EU. Our 2019 BEITEN BURKHARDT China Outbound EU Investment and M&A Forum will analyse recent developments in outbound Chinese investments into the EU with experienced professionals from the top tier German, French, Italian and Benelux law firms BEITEN BURKHARDT, Altana, Nctm and AKD as well as distinguished guests including speakers and representatives from national consulates, China Desk of Hauck & Aufhäuser Privatbankiers AG, the Chinese Chamber of Commerce in Germany, the Federal Association for Economic Development and Foreign Trade (BWA) as well as high ranking representatives of Chinese companies that will share their M&A and investment experience in the EU.

欧盟 (EU) 是世界三大经济体之一, 也是对于中国投资者而言极具吸引力的投资目的地。德国、意大利、法国和荷比卢地区 (荷兰、比利时和卢森堡) 这四个国家 / 地区系中国投资者在选择欧盟最佳投资地点排行中位列前五。我们此次百达律师事务所2019中国境外投资欧洲与并购论坛将由顶级的德国、法国、意大利和荷比卢地区的律师事务所, 即百达律师事务所、Altana律师事务所、安启建律师事务所和亚达律师事务所其经验丰富的专家以及我们的贵宾, 包括各国领馆、Hauck & Aufhäuser私人银行股份公司中国业务部、德国中国商会、德国联邦经济发展和对外贸易协会的代表和发言人对中国在欧盟地区开展境外投资的最新进展进行分析, 届时中国企业代表也将分享其在欧盟进行并购和投资的经验。

The Forum will also allow guests to meet one on one with representatives of the law firms.  
此次峰会也向参会嘉宾提供与这些律所代表开展一对一交流的机会。

# Program (Overview)

## 会议日程 (概述)

8:30-9:00 AM	<b>REGISTRATION</b> 签到
9:00-9:05 AM	<b>WELCOME ADDRESS BY SHENZHEN COMMERCE BUREAU</b> 深圳市商务局致欢迎词 MR. LIN GAO, COUNSEL (RANK OF DIRECTOR GENERAL) OF SHENZHEN COMMERCE BUREAU 高林先生, 深圳市商务局巡视员
9:05-9:10 AM	<b>WELCOME ADDRESSES FROM SHENZHEN OUTBOUND ALLIANCE</b> 深圳市走出去战略合作联盟致欢迎词 MS. LUCY SUN, EXECUTIVE CHAIRMAN OF SHENZHEN OUTBOUND ALLIANCE 孙天璐女士, 深圳市走出去战略合作联盟执行会长
9:10-9:15 AM	<b>WELCOME ADDRESSES FROM THE HAGUE BUSINESS AGENCY</b> 荷兰海牙市商务局代表致欢迎词 TRACY ZHAO, CHINESE REPRESENTATIVE OF THE HAGUE BUSINESS AGENCY 赵晓雨, 海牙商务局中国代表
9:15-9:25 AM	<b>INVESTING IN THE EU FOR CHINESE COMPANIES: EXPERIENCE AND OUTLOOK</b> 中国企业在欧洲投资: 经验与展望 MR. WEI DUAN, MANAGING DIRECTOR, CHINESE CHAMBER OF COMMERCE IN GERMANY 段炜先生, 德国中国商会干事长
9:25-9:35 AM	<b>BUILDING BRIDGES: THE BWA GLOBAL ECONOMIC NETWORK</b> 构建中德桥梁: BWA全球经济网 MICHAEL WUNDERLICH, FOREIGN TRADE OFFICER AT BWA MICHAEL WUNDERLICH, 德国联邦经济发展与对外协会(BWA)外贸官员
9:35-10:15 AM	<b>ACQUIRING PRIVATE COMPANIES IN THE EU – A FOCUS ON THE BENELUX, GERMANY, FRANCE AND ITALY</b> 在欧盟收购私营企业 – 聚焦荷比卢地区、德国、法国和意大利 BEITEN BURKHARDT GERMANY: DR DIRK TUTTLIES, INSA CORNELIA MÜLLER, LUKAS YU 德国百达律师事务所: 图理德 博士, 伊萨 科耐利亚 穆勒, 于璐 NCTM ITALY: SIMONE DE CARLI, HERMES PAZZAGLINI, CARLO GEREMIA 意大利安启建律师事务所: SIMONE DE CARLI, 杨慕华, 詹瑞铭 AKD NETHERLANDS: JEROEN POP, IVO VREMAN 亚达律师事务所: 杰轮, 伊沃 ALTANA FRANCE   法国ALTANA律师事务所 JEAN-NICOLAS SORET, GILLES GAILLARD, JEAN-PHILIPPE THIBAUT
10:15-10:30 AM	<b>COFFEE BREAK AND NETWORKING</b> 茶歇与交流
10:30-11:00 AM	<b>M&amp;A TRANSACTIONS IN EUROPE: PROCESSES AND RECOMMENDATIONS FOR CHINESE INVESTORS</b> 在欧洲的并购交易: 流程以及对投资者的建议 SHANGHAI FOSUN CAPITAL INVESTMENT MANAGEMENT CO., LTD. DR. XIAOHUI CAO, MANAGING DIRECTOR, CHAIRPERSON OF FOSUN ROBOTICS & AUTOMATION COMMITTEE, SHANGHAI FOSUN CAPITAL INVESTMENT MANAGEMENT CO., LTD. 复星创富投资管理股份有限公司 曹霄辉博士, 复星创富投资管理股份有限公司执行总经理及复星机器人及工业自动化委员会主任 HAUCK & AUFHÄUSER PRIVATBANKIERS AG   DR HELEN LIANG, MANAGING DIRECTOR, EXECUTIVE BOARD MEMBER, BUSINESS DEVELOPMENT DIRECTOR AND HEAD OF CHINA DESK, HAUCK & AUFHÄUSER PRIVATBANKIERS AG HAUCK & AUFHÄUSER 私人银行股份公司 梁剑博士, HAUCK & AUFHÄUSER 私人银行股份公司 总经理、执行董事会成员、业务拓展主管以及中国业务部负责人
11:00-11:30 AM	<b>SHARING THE EXPERIENCE: AN INVESTMENT PROJECT IN EUROPE – CASE STUDY AND Q&amp;A</b> 经验分享: 在欧洲的投资项目 - 案例学习和问答 A HIGH-RANKING REPRESENTATIVE OF A CHINESE COMPANY WITH OUTBOUND INVESTMENTS IN THE EU 在欧盟地区开展境外投资的知名中国企业代表
11:30-12:00 AM	<b>LEARNING FROM EXPERIENCE: PANEL DISCUSSION ON LESSONS LEARNED IN RECENT M&amp;A TRANSACTIONS</b> 实战交流: 就近期并购交易中汲取的经验教训开展专题讨论 LAWYERS FROM BEITEN BURKHARDT GERMANY, NCTM ITALY, AKD NETHERLANDS, ALTANA FRANCE 德国百达律师事务所、意大利安启建律师事务所、荷兰亚达律师事务所和法国ALTANA律师事务所的律师
12:00-2:00 PM	<b>LUNCH, NETWORKING AND ONE-ON-ONE MEETINGS WITH AKD, ALTANA, BEITEN BURKHARDT, NCTM</b> 午餐与交流, 与德国百达律师事务所、意大利安启建律师事务所、荷兰亚达律师事务所和法国ALTANA律师事务所的律师进行一对一交流

# Speakers

## 演讲嘉宾

### **Peter Helis**

is the managing director Helis & Associates. He is a consultant in international relations. He founded the consulting firm Helis & Associates in Foshan, Guangdong in 2015. Peter graduated in Chinese studies at the School of Oriental and African Studies in London and worked in Hong Kong and the Pearl River Delta for more than 15 years. He has worked professionally as General Manager of the German Chamber of Industry Commerce in Guangzhou and speaks fluent German, English, Mandarin and Cantonese. Additionally, Peter Helis is the Vice Chairman of the European Union Chamber of Commerce in China (South China) and the Guangdong Representative of the German-Chinese Business Association (DCW).

### **贺励仕**

贺励仕商务顾问公司的董事长。他是国际关系顾问。2015年在广东佛山创办自己的贺励仕商务顾问公司。贺励仕先生毕业于伦敦大学亚非学院，随后在香港和珠江三角洲拥有超过十五年的工作经验。他曾担任德国驻广州工商联担任总经理，能流利使用德文、英文、国语和广东话。此外，贺励仕还担任中国欧盟商会华南董事会副主席和德中经济联合会 (DCW) 广东省代表的职位。

### **Ambassador Attilio Massimo Iannucci**

graduated in Law at the University of Rome and in Political Science at the Florence University, received a doctorate in International Law at the Neuchatel University (Switzerland), he joined the diplomatic service in 1972. He served in different positions, especially in Afrika, the Middle East and Asia. He was promoted to the rank of Ambassador in 2009 and served as an Ambassador to Beijing (PRC) from 2010 until 2013.

### **严农祺大使**

曾就读罗马大学法律专业和佛罗伦萨大学政治科学专业，并且在瑞士纳沙泰尔大学获得国际法博士学位。1972年开始了其外交生涯。他曾在许多不同的地方任职，特别是非洲、中东和亚洲。2009年晋升为大使，并于2010年至2013年被担任意大利驻中华人民共和国(北京)大使职务。

### **Lin Gao**

is Counsel (Rank of Director General) of Shenzhen Commerce Bureau. He has served as Teaching Assistant of North-east Heavy Machinery College, Lecturer of Automation Department at Yanshan University, Section Chief of Shenzhen Shenyuan Trading Company, Principal Staff Member of Shenzhen Investment Promotion Center, Deputy Director of General Office at Shenzhen Foreign Investment Bureau, Deputy Director of Investment Promotion Division at Shenzhen Foreign Investment Bureau, Deputy Director and Director of Investment Promotion Division at Shenzhen Foreign Trade and Economic Cooperation Bureau, Director of Investment Promotion Division at Shenzhen Trade and Industry Bureau, Director of Planning and Finance Division at Shenzhen Trade and Industry Bureau, Director of General Office at Shenzhen Trade and Industry Bureau, Member of Party Leadership Group of Shenzhen Trade and Industry Bureau and Deputy Director General of Shenzhen Investment Promotion Agency. Since August 2009, he has served as Member of Party Leadership Committee and Deputy Director General of Shenzhen Science, Technology, Industry, Trade and Information Technology Commission. Since February 2012 he has served as Member of Party Leadership Committee and Deputy Director General of Shenzhen Economy, Trade and Information Technology Commission. Since January 2019 he has served as Counsel (Rank of Director General) of Shenzhen Commerce Bureau. Mr Gao graduated from Northeast Heavy Machinery College (now Yanshan University) with a master's degree in automation control.

### **高林**

现任深圳市商务局巡视员。历任东北重机学院助教，燕山大学自动化系讲师，深圳深远贸易公司部长，深圳市投资促进中心主任科员，深圳市外商投资局办公室副主任，深圳市外商投资局招商处副处长，深圳市对外贸易经济合作局投资促进处副处长、处长，深圳市贸易工业局投资促进处处长，深圳市贸易工业局计划财务处处长，深圳市贸易工业局办公室主任，深圳市贸易工业局党组成员、市投资推广署副署长(副局级)。2009年8月起，任深圳市科技工贸和信息化委员会党组成员、副主任。2012年2月起，任深圳市经济贸易和信息化委员会党组成员、副主任。2019年1月起，任深圳市商务局巡视员。高巡视员于东北重机学院自动控制专业研究生毕业，获工学硕士学位。

### **Lucy Sun**

is Executive Chairman of Shenzhen Outbound Alliance(SOA), Chairman of Statistical Society for Foreign Economic Relations and Trade of Shenzhen(SSFET), Founder and CEO of Roadlink GLB. Lucy has more than 15 years working experiences with Big Four international accounting firms, international tax accounting firms and law firms in the mainland China and Hong Kong. Lucy has extensive experiences and in-sight in relation to service and trade statistics in cross-border M&A, international taxation and laws, etc. Lucy is the co-author of the book „Hong Kong Tax

System“ with the Shenzhen Tax Authority. She has been providing tax, legal and business consulting as well as strategic management services to domestic and foreign enterprises. From all these diversified consulting projects, Lucy has accumulated an unique mix of practical experiences for social organizational and business operations.

#### **孙天璐**

现任深圳市走出去战略合作联盟执行会长, 深圳市对外经济贸易统计学会会长, 政经事台 (Roadlink GLB) 负责人, 目前负责两家社会组织及政经事平台 (Roadlink GLB) 的全面工作。曾就职于国际四大会计师事务所, 国际税务咨询公司 & 国际律师事务所的香港及内务所等机构工作逾15年。2012年与深圳市国家税务局共同完成编写《香港税制》一书。孙女士曾为国内外企业提供国内外税务、法律及企业商务咨询、战略管理服务。她从过往多元化的咨项目中, 积累了有关社会组织运营、国内外法律、税务及商务等咨询的实战经验。

#### **Dr Dirk Tuttlies**

is Partner at BEITEN BURKHARDT's Munich office and head of the Banking/Finance & Capital Markets practice group. His area of expertise comprises every type of advice on corporate and capital markets law of listed companies and private and public M&A transactions. In corporate law he advises companies especially on the conduct of general meetings, capital measures and on post-listing requirements, i.e. ad hoc disclosure, insider dealing, directors' dealings and notification on shareholding. Furthermore, Dirk Tuttlies specialises in all capital market transactions such as IPO's/ SPO's, private placements, rights offers, convertible bonds, corporate bonds as well as public takeover offers and SPAC's. He advises his national and international clients, especially Chinese and other foreign companies on listings/ IPO's on German stock exchanges. Furthermore, Dirk Tuttlies is highly experienced in the field of REITs and publication obligations and capital markets compliance.

#### **图理德 博士**

是百达律师事务所慕尼黑分所的合伙人及银行/金融及资本市场业务组负责人。他的专业领域包含为上市企业就公司法及资本市场法, 以及私人及公开的并购交易提供全方位的法律咨询。在公司法领域, 他特别就实施股东大会、资金措施及公司上市后义务, 即临时披露、内部交易、董事会交易及申报义务提供咨询服务。此外, 图理德博士特别擅长所有资本市场的交易, 例如首次/二次公开募股、私募、配股提案、可转换债券、公司债券以及公开要约收购和特别并购上市。他为德国及国际的客户, 特别是中国和其他外国企业在德国证券市场上市提供法律咨询。此外图理德博士在不动产投资信托基金, 为公开义务提供咨询以及资本市场合规方面拥有相当丰富的经验。

#### **Insa Cornelia Müller**

is Partner at BEITEN BURKHARDT's Munich office and member of the Corporate / M&A group. She advises national and international clients on mergers and acquisitions and private equity transactions. She has major experience regarding all stages of such transactions starting with the realisation and coordination of legal due diligences to post merger litigation. Insa Cornelia Müller also represents clients in court in all relevant corporate matters.

#### **伊萨 科耐利亚 穆勒**

是百达律师事务所慕尼黑分所的合伙人, 公司/并购业务组以及百达中国业务部的成员。她为德国及国际的客户在合并、收购, 私募股权交易和项目融资领域提供咨询。在此类交易的任何阶段, 从尽职审查的实现及协调直到合并后的诉讼, 她都拥有丰富的经验。穆勒女士还就所有涉及公司的事宜代表客户出庭。

#### **Lukas Yu**

is a Chinese lawyer at BEITEN BURKHARDT's Munich office and member of the China Practice. He focuses on advising Chinese companies about their market entry and business activities in Germany. Furthermore, he advises German companies on their activities in China.

#### **于璐**

百达律师事务所慕尼黑分所的中国律师及中国业务组成员。他的业务重点是为中国企业开拓德国市场和在德国经营业务提供法律咨询, 同时也为德国企业在中国从事商业活动提供法律咨询。

#### **Simone De Carli**

is an equity partner at Nctm's Milan office and head of the M&A and Private Equity department. He joined Nctm in 2002 and since then has focused on advising both industrial clients and domestic and international PE clients on extraordinary transactions. He has developed extensive expertise in all technical and commercial aspects of mergers & acquisitions and private equity. He also advises on renewable energy transactions and power plant development. Mr. Simone de Carli speaks Italian and English.

#### **Simone De Carli**

是安启建律师事务所米兰总部的权益合伙人及并购和私募股权业务组的负责人。他2002年加入安启建律师事务所, 自此专注于为工业客户和意大利国内外的私募股权客户就特别的交易提供法律咨询。他在并购及私募股权业务中所有的技术和商业领域积累了丰富的专业知识。此外, 他还就可再生能源交易和发电场开发提供咨询服务。Simone de Carli 先生能用意大利文和英文进行交流。



## Hermes Pazzaglini

Hermes Pazzaglini has extensive experience on PRC M&A, corporate and commercial issues. He currently heads the Shanghai practice of Nctm Shanghai. Graduated in civil law at the Catholic University of Milan, he was admitted as a solicitor in Hong Kong in 1999 and in England in 2000. He has advised major Italian and Western companies in the PRC as well as Chinese companies in Italy including Changhong, Jingcheng, Air China, China Eastern, ASD. He has been listed as a leading individual in Chambers Global for six consecutive years. He has authored numerous articles on Chinese law in English and Italian on legal magazines and books. He has been living in greater China since 1991 and is fluent in Mandarin, Cantonese, Italian, French and Spanish.

## 杨慕华

是安启建律师事务所驻上海代表处总负责人。他擅长为国内外客户解决有关跨境并购、公司法及商法等方面的问题。他是上海国际仲裁中心和深圳国际仲裁院中为数不多的意大利籍仲裁员之一。杨慕华律师毕业于米兰天主教大学民法专业，于1999年和2000年分别取得香港和英国的律师执业资格。他为多家在意大利的中国大陆公司提供法律咨询，包括：长虹、景成、中国国际航空、中国东方航空等。他连续五年被著名法律杂志《钱伯斯环球》(Chambers Global)评选为中国-意大利双边关系方面的领军人物。杨慕华律师自1991年起定居于大中华区，办公语言为普通话、粤语、意大利语、法语和西班牙语。

## Carlo Geremia

is a Senior Advisor of Nctm. His practice focused mainly on corporate and commercial law. He has an extensive experience in cross-border merger and acquisition, joint ventures and greenfield projects in relation to a variety of industries, including renewable energies, life sciences, logistics, construction and design. He has a solid and proved experience in advising and assisting, on an ongoing basis, primary Italian and Chinese groups operating in various sectors, including machine manufacturing, consumer goods, and automation. Carlo lives and works in China since 2001. He is a fluent Mandarin speaker.

## 詹瑞铭

作为安启建律师事务所高级顾问，詹瑞铭主要从事公司法与商法领域的相关业务。他专长于跨境兼并与收购、企业合作以及多类对外创投项目(包括再生能源、生物工程、物流、工程建设以及设计产业)。多年来，詹瑞铭凭借着丰富而扎实的知识及经验，为大型中意企业提供长期的法律咨询与协助，业务涉及机械制造、消费品以及自动化等各类行业。詹瑞铭自2001年便开始在中国学习并工作，能够流利地使用普通话进行商务沟通。

## Jeroen Pop

is a lawyer and partner in the Asia Desk. Jeroen graduated from Leiden University in 2006 ('Corporate Law' and 'Private Law'), and gained a post master's degrees in 'Corporate Law'. He works in the corporate / M&A department. Over the years, Jeroen has been involved in commercial contracting (such as distribution agreements, agency agreements, supply agreements etc.), joint ventures, M&A deals, (tax driven) cross border restructurings and investments and Jeroen advises on corporate governance. In most cases Jeroen works in multidisciplinary teams together with (tax) lawyers from other jurisdictions. Jeroen mainly works in an international environment with a focus on Asia. He however also acts for many Dutch, UK, US, and German clients. His clients either have holding companies or operational companies in the Netherlands. Jeroen is instructed in cross border structuring projects and midsize and large M&A deals. He however also represents clients in small or midsize strategic deals. Among his clients are large corporates (Fortune 500 companies, PE/VC parties and state owned companies) as well as some very loyal midsize and large companies.

## 杰轮 泡布

杰轮是亚达律师事务所亚洲部的律师和合伙人。杰轮律师于2006年毕业于荷兰莱顿大学(公司法和个人法)，并且取得了公司法的硕士研究生学位。他供职于公司法/收购并购部门。这些年来，杰轮参与了许多商业合同(比如，分销合同，代理合同，供应合同)、合资公司、收购并购交易、(税务导向的)跨境重组以及投资。杰轮也会在公司治理方面提供专业指导。在大多数情况下，杰轮参与的项目均有其他国家和地区的律师(税务师)参与。杰轮主要专注于国际客户，尤其是亚洲企业。尽管如此，他仍然参与很多荷兰、英国、美国和德国客户的事项。他的客户通常是在荷兰设立的控股公司或者实体运营的公司。杰轮通常参与跨境重组的项目以及中大型收购并购的交易。他同时也在中小型客户的战略交易中代表客户。他的客户不止有大型企业(全球500强、基金、合资公司、国有企业)同时也有非常忠实的中大型公司。

## Ivo Vreman

became a tax partner at AKD on 1 January 2016. In 2007, he co-founded Luminous Tax Matters N.V., which merged with AKD on 1 January 2016. He is a member of AKD's tax practice group as well as of the M&A/Corporate Commercial contracting, Corporate Litigation/Insolvency, IP & Technology, and Regulatory & Governmental Affairs practice groups. Ivo specialises in providing tax advice to companies with international operations. Ivo's practice has a broad focus and he advises on matters such as international restructuring, mergers, takeovers, setting up joint ventures and the tax implications of standard intercompany transactions (including the related transfer pricing aspects and their documentation requirements). Ivo began his career in the international Corporate Tax practice at KPMG Meijburg & Co. in 1997. As a member of the Transaction Services Group he was involved in a large number of merger and acquisition projects.

He also gained experience as a tax manager at Credit Suisse (Zurich, Switzerland) and Koninklijke Philips Electronics N.V. (the Netherlands). Ivo's combined experience in international corporate environments and tax consultancy gives him a swift and thorough understanding of international business processes and adds value to the advice he provides on our clients' everyday activities and their strategic business decisions. Ivo graduated from the University of Groningen in both tax law and business law. He is a member of the Dutch Association of Tax Advisers (Nederlandse Orde van Belastingadviseurs) (NOB) and the International Fiscal Association (IFA).

#### **伊沃 佛里曼**

自2016年1月1日开始成为亚达律师事务所的税务合伙人。2007年,作为联合创始人之一,创办了Luminous税务师事务所。该事务所于2016年1月1日与亚达所合并。他不仅是亚达所税务团队的一员,同时也参与收购并购、商业合同、企业诉讼/争端解决、知识产权与技术、政府事务与监管等团队的事务。伊沃专长于给企业提供国际运作方面的税务建议。伊沃广泛关注于各个领域。他精通企业国际架构、合并、收购、设立合资公司以及集团内部交易的税务实施(包括转移定价方面以及相关文档的要求)等方面。伊沃于1997年在毕马威的国际企业所得税部门开始其职业生涯。作为交易服务部门的一员,他参与了许多大型并购和重组案件。同时,他在瑞士信贷(瑞士,苏黎世)以及皇家飞利浦集团(荷兰)作为税务经理也积累了丰富的经验。伊沃结合了国际企业环境以及税务顾问的经验,这使得他具有软性思维以及对于国际商业运作的彻底理解,这样就可以在日常运作以及战略决策层面为其客户提供非常具有价值的指导。伊沃自格罗宁根大学的税务和商务法专业毕业,是荷兰税务顾问协会(NOBS)以及国际税务协会会员(IFA)。

#### **Gilles Gaillard**

is an equity partner and a member of the Executive Committee of Altana. He is co-leading the M&A and Insurance practice groups at Altana. He is also a member of the International Committee of Altana and of the International Bar Association since 2010. Gilles has developed over more than twenty years a unique expertise in corporate finance and M&A / PE transactions, advising industry leaders in Europe, Americas, Middle-East and Asia, with a specific focus in the finance, insurance, pension funds, construction and life science sectors. Master in Business Law, Paris-II Panthéon-Assas University; LL.M. Cambridge University.

#### **Gilles Gaillard**

是Altana律师事务所的权益合伙人及执行委托会成员。他是Altana律师事务所并购和保险业务组的联合负责人。他同时也是Altana律师事务所国际委托会的成员并在2010年成为国际律师协会会员。Gilles律师在公司金融和并购/私募交易领域拥有超过二十年的专业经验,为欧洲、美洲、中东和亚洲的工业行业领导企业提供法律咨询,特别关注于金融、保险、养老基金、建筑和生命科学领域。他在法国Paris-II Panthéon-Assas大学取得商法硕士学位,并且在英国剑桥大学取得法律硕士学位。

#### **Jean-Nicolas Soret**

is an equity partner at Altana and co-head of the firm's Mergers & Acquisitions practice. He specializes in private and public M&A, with a particular focus on cross-border transactions, especially with Europe, the US and Asia. Jean-Nicolas advises leading international businesses in the life science, new technology, luxury and energy sectors. He was trained both in Business Administration and in Law. Jean-Nicolas is an active member of the International Bar Association and of the French Institute of Directors. He is also a member of Altana's International Committee and was on the firm's Executive Committee from 2015 to 2018.

#### **Jean-Nicolas Soret**

是Altana律师事务所的权益合伙人及律所并购业务组的联合负责人。他擅长私营和公共并购交易,尤其专注于跨境交易,特别是欧洲、美国和亚洲地区。Jean-Nicolas律师在生命科学、新技术、奢侈品和能源领域为国际领先的企业提供咨询服务。他曾接受过工商管理 and 法律领域的培训。Jean-Nicolas律师是国际律师协会和法国执行董事研究所的会员。同时他也是Altana律师事务所国际委员会的成员并且在2015到2018年间担任律所执行委员会职务。

#### **Jean Philippe Thibault**

is an equity partner and leads the economic department of Altana. He specializes in antitrust law (French and European), distribution law and restrictive practises. He is ranked at top level for his expertise, especially in distribution and restrictive practices. He has developed a real knowledge of Asia and has also set up at Altana a Japan desk. He is an active member of the CFJE (Franco-Japanese Committee of Exchanges) and CCIFJ (Franco-Japanese Chamber of Trade and Industry).

#### **Jean Philippe Thibault**

是Altana律师事务所的权益合伙人并且担任律所经济部负责人。他擅长反托拉斯法(法国和欧洲)、经销法和限制性业务。因其丰富的专业知识他在排名中名列前茅,特别是在经销和限制性业务领域。他对亚洲具备真正及实质上的了解并且设立了Altana律师事务所日本业务组。他作为CFJE(法日交流委员会)和CCIFJ(法日贸易和工业协会)会员积极活跃在协会活动中。

### **Michael Wunderlich**

Michael Wunderlich works as a foreign trade officer for the BWA with a special focus on German-Chinese relations. He holds a Master's degree in China Studies from Freie Universität Berlin and has several years of professional experience in China with Chinese investment companies. Michael Wunderlich regularly commutes between Berlin and Shanghai.

### **Michael Wunderlich**

是德国联邦经济发展与外贸协会的外贸官员，特别关注德中关系。毕业于柏林自由大学(Freie Universität Berlin)中国研究专业，在中国投资方面有多年的经验。工作地点在上海，汉堡，柏林。

### **Dr. Jian (Helen) Liang**

is Executive Board Member and Head of China Desk at Hauck & Aufhäuser since 2017. She is responsible for Fosun Synergies, China Business Development and M&A business. In 2009, Dr. Liang has joined Commerzbank Frankfurt Headquarter and worked as credit officer mainly responsible for DAX listed companies. Starting in Sep. 2015, Dr. Liang was working as Executive Director in the Private Banking & Wealth Management division at Fosun Group. She has completed her PhD study at Frankfurt School of Finance & Management with the scholarship from DAAD. She has obtained Economy Doctor title with major in Finance. She speaks English and German as well as Chinese as native speaker.

### **梁剑 博士**

自2017年起成为Hauck & Aufhäuser银行执行董事会成员以及中国业务部的负责人。她负责复星协作、中国业务发展以及并购业务。2009年梁博士加入了德国商业银行法兰克福总部，她作为银行信贷专员主要负责DAX上市企业。2015年9月开始，梁博士担任复星集团私人银行及财务管理业务部的执行总监。她作为德国学术交流中心(DAAD)的奖学金获得者在法兰克福金融管理学院完成博士学业。她主攻金融方向并且取得经济学博士头衔。她可以流利地使用英文、德文，母语为中文。

### **Dr. Cao Xiaohui (Hugh)**

is working as Managing Director in Fosun Capital and Chairperson of Fosun Robotics & Automation Committee, such as FFT production system, Aubo Robotics etc. Prior to Fosun, he worked as President of Siasun Robotic & Automation Investment Corporation (subsidiary of Siasun, SZ300024) from 2015-2016, managed domestic & overseas investments for the company. He also took responsibility to edit national industrial policies as the role of head of system department in Ministry of Industry and Information Technology (MIIT) and R&D center of China Aerospace Science and Technology Corporation (CASC) during 2010-2015. He obtained PhD in Engineering from University of Bristol.

### **曹霄辉 博士(Hugh)**

是复星创富的执行总经理及复星机器人及工业自动化委员会主任，例如FFT生产系统和Aubo机器人等。在加入复星之前，他曾在2015年至2016年期间担任沈阳新松机器人自动化股份有限公司(新松集团的子公司，股权代码SZ300024)的总裁，负责管理该公司在国内和海外的投资。在2010至2015年间，他曾作为中华人民共和国工业和信息化部系统部门负责人和中国航天科技集团公司研发中心负责人负责编辑国家产业政策。他在英国比利斯顿大学(University of Bristol)取得工程博士学位。

### **Tracy Zhao**

is the Chinese representative of The Hague Business Agency. She served as Business Development Manager in a listed company in Shandong province from July 2009 until February 2016, during that period including dispatched to Houston, USA to set up a local subsidiary from 2013 to 2014. Since December 2016, Tracy works for the China office of The Hague Business Agency. She obtained the Bachelor's degree in Shandong University of Science and Technology and the Master's degree in Ocean University of China.

### **赵晓雨**

是荷兰海牙市商务局的代表。从2009年7月至2016年2月，她就职于山东省一家上市公司，从事商务拓展工作。期间，2013-2014年，被公司派往美国休斯顿市负责在当地设立分公司事宜。2016年12月至今，就职于荷兰海牙市商务局中国代表处。她曾就读于山东科技大学并取得学士学位并在中国海洋大学取得硕士学位。



# Registration 活动登记

PLEASE REGISTER UNTIL 8 APRIL 2019 BY USING THE ATTACHED REGISTRATION FORM.  
请于2019年4月8日前使用随附的报名表格进行活动登记。

# Contact 联系方式

FOR FURTHER INFORMATION PLEASE CONTACT  
如需进一步信息请联系：  
SASHA ZHU 朱乔莎女士  
E-MAIL | 电邮: SASHA.ZHU@HELIS-ASSOCIATES.COM  
PHONE | 电话: +86 757 28338039

# Location 活动地点

SHENZHEN | 9 APRIL 2019 | HOTEL LANGHAM | 7888 SHENNAN AVE, FUTIAN DISTRICT, 518040 SHENZHEN  
CHINA  
深圳 | 2019年4月9日 | 深圳东海朗廷酒店 | 深圳市福田区深南大道7888号, 邮编518040

**TIME:** 8:30 A.M. - 12 NOON, FOLLOWED BY A BUSINESS LUNCH AND NETWORKING (12 NOON - 2 P.M.)  
**时间:** 上午8:30点至12点, 随后的餐会与交流时间12点至下午2点

# Organizer 主办方

**BEITEN  
BURKHARDT  
百达律师事务所**

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